

AVIALABLE		COMMBANK 40% DEPOSIT LOAN ---- 60% LVR ---			NO GOVT GUARANTEE OR LMI REQUIRED	
\$600,000 CONTRACT BASE INTEREST RATE 6.34% LOAN \$360,000.00	BUYERS RISK	LOAN IMPAIRMENT RISK A		NO GOVERNMENT GUARANTEE	TOTAL PROVISION FOR LOSS	
	RISK B	RISK A	RISK A LOADING	RISK A	NO GOVERNMENT GUARANTEE	
	66.66%	1.60%	0.00%	0.00%	68.26%	
	\$239,976.00	\$5,760.00	\$0.00	\$0.00	\$245,736.00	
BIG 4 BANKS will provide a loan provided a minimum deposit of 40% is received .The deposit and loan impairment provide for potential variable risks beyond the banks control .						
AVIALABLE		COMMBANK 20% DEPOSIT LOAN ---- 80% LVR ---		NO GOVT GUARANTEE OR LMI REQUIRED		
\$600,000 CONTRACT INTEREST RATE 6.49% LOAN \$480,000.00	BUYERS RISK	LOAN IMPAIRMENT RISK A		NO GOVERNMENT GUARANTEE	TOTAL PROVISION FOR LOSS	
	RISK B	RISK A	RISK A LOADING	RISK A	NO GOVERNMENT GUARANTEE	
	25.00%	1.60%	0.15%	0.00%	26.75%	
	\$120,000.00	\$7,680.00	\$720.00	\$0.00	\$128,400.00	
BIG 4 BANKS will provide a loan provided a minimum deposit of 20% is received .The deposit and loan impairment provide for potential variable risks beyond the banks control .						
AVIALABLE		COMMBANK 5% DEPOSIT LOAN -- 95% LVR ---		WITH GOVERNMENT GUARANTEE APPLIED		
\$600,000 CONTRACT INTEREST RATE 7.74% LOAN \$570,000.00	BUYERS RISK	LOAN IMPAIRMENT RISK A		GOV GTEE 15% OF CONTRACT	TOTAL PROVISION FOR LOSS	
	RISK B	RISK A	RISK A LOADING	RISK A 15% of contract price	GOVERNMENT GUARANTEE APPLIES	
	5.30%	1.60%	1.40%	15.79%	24.09%	
	\$30,210.00	\$9,120.00	\$7,980.00	\$90,000.00	\$137,310.00	
The BIG 4 BANKS will provide a loan as the Government guarantee (RISK A) replaces the (RISK B) and provides for variables beyond the banks control						
PRO FORMA		KICK START 5% DEPOSIT LOAN ---- 95% LVR WITH GOVERNMENT GUARANTEE APPLIED			PENDING TREASURY REVIEW	
\$600,000 CONTRACT Base 6.34% - 1.60%=4.74% LOAN \$570,000.00	DEPOSIT PAID 5%	LOAN IMPAIRMENT RISK A		GOV GTEE 15% OF CONTRACT	TOTAL PROVISION FOR LOSS	
	BUYERS RISK B	RISK A	RISK A LOADING	IS NOT RISK B ..IT IS RISK A	GOVERNMENT GUARANTEE APPLIED	
	5.30%	Removed from can	Removed from can	15.79%	21.09%	
	\$30,210.00	not included in interest charge of 4.74%		\$90,000.00	\$120,210.00	
The BIG 4 BANKS have assessed the risk of loss by default in providing a 95% LVR loan is 3% including accrued interest and recovery costs. The Govt Guarantee removes the buyers risk B (the deposit)and increases the banks risk A and includes variables beyond the banks control . The Govt Guarantee increases the banks provision for RISK A LOSSES (loan impairment) from 3% to 15.79% . Five times the banks assessed risk of loss. IF YOUR BANK DOES NOT REMOVE LOAN IMPAIRMENT CHARGES FROM YOUR CAN OF INTEREST THEY ARE GUILTY OF PRICE GOUGING !						
PRINT THIS PDF AND PRESENT IT TO YOUR BANK						